



**Transportation Intermediaries Association
Representing the Third-Party Logistics industry**

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Arranging Freight in Canada Simplified by TIA and CIFFA

Alexandria, VA – August 8, 2016 -Transportation Intermediaries Association (TIA) and the Canadian International Freight Forwarders Association (CIFFA) proudly announce the joint publication of “Doing Business as a Freight Broker in Canada,” a detailed white paper that provides insight on freight regulation in Canada. The white paper was written by Gordon Hearn, a Partner at Fernandes Hearn LLP in Toronto, Ontario.

TIA and CIFFA partnered to publish the paper so that their members can have access to detailed information on the Canadian regulations that govern freight brokerage, an important business component of diversified international third-party logistics companies. Canadian regulations for arranging freight vary by the province. Mr. Hearn is an accomplished attorney who has previously lent his expertise as a panelist and contributor to publications for both TIA and CIFFA.

Bob Voltmann, President and CEO of TIA, notes that “Gordon’s white paper will be an invaluable resource to TIA members on both sides of the border, as they learn how to best grow their business and work with customers who are moving freight among or from the provinces. We are grateful to CIFFA and to Gordon for their help in producing this tool for our association.”

“Any company acting as a freight broker arranging the movement of goods into, out of or through Canada by truck will find the information they need in Gordon’s comprehensive white paper,” commented CIFFA Executive Director Ruth Snowden. “Members of our associations on both sides of the border will benefit from his encyclopedic knowledge of the subject.”

Both publishing organizations will make the white paper available to their members on their websites. TIA members can find this document in the Members Only section of www.tianet.org. CIFFA members will find the paper in the [Toolbox](#). Log in is required.

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The Transportation Intermediaries Association (TIA) is the professional organization of the \$160.2 billion third-party logistics industry. TIA is the only organization exclusively representing transportation intermediaries of all disciplines, doing business in domestic and international commerce. TIA is the voice of transportation intermediaries to shippers, carriers, government officials and international organizations. TIA is the United States member of the International Federation of Freight Forwarder Associations, FIATA.

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The Canadian International Freight Forwarders Association (CIFFA) represents some 250 regular member firms from the largest of global multi-national freight forwarding organizations to small and medium sized Canadian companies. CIFFA member companies employ tens of thousands of highly skilled international trade and transportation specialists. As a vital component of Canada's global supply chain, CIFFA member companies facilitate the movement of goods around the world. International freight forwarders are the foremost experts in cargo transportation solutions and an essential partner in advancing the Canadian economy and the economic prosperity of Canadians.

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